



## **Software Implementation Team Lead**

### **Essential Functions:**

- Travel within North America to manage the installation of our Irium Software solution on our customers site.
- Review the customer's existing business processes
- Manage customers expectations (setting expectations that Irium is able to deliver)
- If appropriate make suggestions to improve these processes (important source of additional revenue)
- Set up IRIUM to allow the client to gain maximum benefit from the product
- Train clients key users
- Project manage the hardware/network aspects of the project - not get involved in the detail
- Project manage the data conversion aspects of the project - not get involved in the detail
- Project manage client specific software/report development issues
- Project manage go-live
- Project manage client issues
- Client hand over and sign off
- Manage projects involving the team of Business Consultants (approximately 6 in the team) as well as coordination with the Project Management team and Development team with the goal of installing and implementing our software ERP solution.
- Working with Management team members to streamline the Implementation Process.

### **Qualifications and Requirements:**

- Previous experience training and/or installing ERP Software is required
- Management of Consulting Team is required
- Project Management Certification and/or experience is required
- Experience in industries such as material handling, fork lift truck, construction, agriculture or automotive preferred.
- Excellent oral and written communication
- Excellent interpersonal and presentation skills
- Able to travel 50%. More travel required at the beginning for training.
- Understanding of the following current technologies:
  - Microsoft Office
  - Microsoft Terminal Server
  - CITRIX
  - LAN
  - WAN
  - TP/IP

- Networks
- LINUX
- Informix SQL Database a plus
- Intermediate to expert skills in SQL and Crystal reports

If interested, please e-mail your resume to:  
Michelle Morrow, Recruiter  
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[www.edgertoncorp.com](http://www.edgertoncorp.com)